

# Geo-Conversion Lift Overview

**FILTERS** Campaign ID is any value Date is from 2018/01/23 until 2018/03/04

## General Campaign Information

This shows the basic details of the dashboard information displayed in metrics. Since your report could include multiple tactics or client information, this documents what information is included in the report.

1  
Company Count

2  
Campaign Count

46  
Ad Count

138,681  
Impressions

0.22%  
CTR

301  
Clicks

## Geo-Conversion Lift

Statistics about the lift the campaign is providing after serving ads to users.

**Geo-Conversion Lift** is calculated by comparing the campaign conversion rate with the natural conversion rate. If the campaign conversion rate is higher than the natural conversion rate, then geo conversion lift is positive. This means users who saw a campaign ad were more likely to convert than those who didn't. The formula for this calculation is  $(\text{Campaign Conversion Rate} - \text{Natural Conversion Rate}) \div \text{Natural Conversion Rate}$

**New User Conversion Lift** is the Geo-Conversion Lift with repeat converters excluded.

10  
Target Fences

150.46%  
Geo-Conversion Lift

2  
Conversion Fences

86.09% New User Conversion Lift

## Natural User Statistics

Statistics about the natural users who visited a target fence but were not served an ad from the campaign(s).

**Natural Users** are the total daily unique users who were seen in the target fences of your campaign(s), regardless of having been served an ad or not.

**Natural Converters** are users who have been detected in a target zone, and then detected in a conversion zone within the number of days designated in the conversion attribution settings for that campaign, regardless of having been served an ad or not.

**New Natural Converters** are Natural Converters who have not visited a conversion fence in the last 30 days.

**Natural Days to Convert** is the average number of days it takes users, whether they've been served an ad or not, to go from a target zone to a conversion zone.

**Natural Conversion Rate** is the percentage of users who have been detected in a target zone, not served an ad, and then detected in a conversion zone for the same campaign. The formula for this calculation is  $\text{Natural Converters} \div \text{Total Natural Users}$ .

2.89  
Natural Days to Convert

600  
Total Natural Converters

229  
New Natural Converters

1.44%  
Natural Conversion Rate

41,606  
Total Natural Users

38% of 600 Total Natural Converters

## Campaign User Statistics

Statistics about the campaign users who visited a target fence and were served an ad from the campaign(s).

**Campaign Users** are the total daily unique users who were seen in the target fences of your campaign(s) and served an ad.

**Campaign Converters** are users who have been detected in a target zone, served an ad, then detected in a conversion zone within the number of days designated in the conversion attribution settings for that campaign.

**New Campaign Converters** are Campaign Converters who have not visited a conversion fence in the last 30 days.

**Campaign Days to Convert** is the average number of days it takes users who were served an ad to go from a target zone to a conversion zone.

**Campaign Conversion Rate** is the percentage of users who were detected in a target zone, were then served an ad, and then were detected in a conversion zone for the same campaign. The formula for this calculation is  $\text{Campaign Converters} \div \text{Total Campaign Users}$ .

3.09  
Campaign Days to Convert

268  
Total Campaign Converters

76  
New Campaign Converters

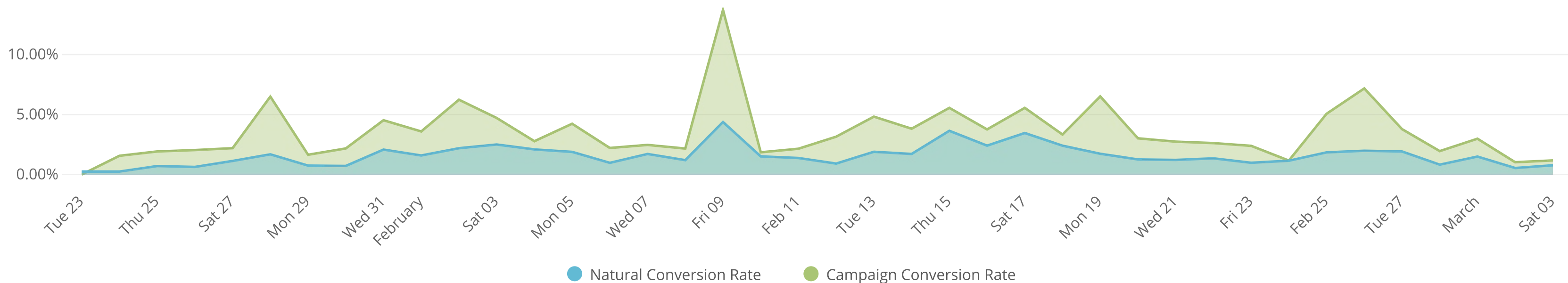
3.61%  
Campaign Conversion Rate

7,420  
Total Campaign Users

18% of 41,606 Total Natural Users (Reach)

28% of 268 Total Campaign Converters

## Natural Conversion Rate vs. Campaign Conversion Rate



This Dashboard is currently in Beta and subject to change.